

Date

Kevin Jennings
Address
City, State, Zip

Dear Kevin,

Thank you very much for your steadfast support of SAIS. Year after year your generous financial gifts help ensure that new generations of SAIS students will make a positive impact in government, business, journalism, international organizations, academia and non-profits.

I was part of the second class at SAIS, a group of about 30 students that was housed in a four-story finishing school building opposite of a present-day Hilton hotel. It was a fascinating atmosphere, and two in my class went on to become highly regarded ambassadors. In those early days, a working knowledge of four languages was required and a Masters degree could be attained in a year.

Since then I have always felt strongly about giving back to SAIS and have encouraged my children to also support their schools. They took that message to heart and even helped start an endowed internship in my name. For me, supporting SAIS is simply a given. When we all give based on our ability, we enable more SAIS students to pursue top-flight international studies and life-changing work.

Please join with me today to make your next gift in the amount of \$_____, \$_____, or even \$_____. Call 1-800-548-5422, mail your check in the enclosed reply envelope, or give online at www.johnshopkins.edu/annualfund.

Emerson said, "The secret in education lies in respecting the student." Thank you for the respect you show today's students through your ongoing generous support of SAIS.

Sincerely,

Hope S. Miller
Class of 1946

P.S. Your next gift will help fund "Leaders for the Future," an initiative to triple funds raised for student financial aid in the next two years. Please make your next gift today.